

Shooting Range

Joseph Chiarello & Co., Inc.

25 DeForest Avenue, Suite 208, Summit, NJ 07901-2140
Phone: 908-352-4444 Fax: 908-473-0110

2019-2020 Commercial General Liability Checklist

Named Insured: Foothills Public Shooting Complex of Cleveland County / (Acct #00019397)


Policy #: 02LX808374500

Renewal Date: 9/23/2019

I have enclosed the following required documents/information for the processing of my renewal:

YES	Required Document/Documentation	Reason NOT Enclosed
	Completed and signed the Renewal Questionnaire.	
	Copies of ALL Federal Firearms Licenses.	We dont sell Firearms
	Copy of your Homeowners' Insurance policy declaration pages if your business operates out of your personal residence.	NA
	LOSS RUNS from previous Insurance carrier, if insured with our program less than 4 years or a "No Know Loss" statement if insured had no prior insurance.	NA
	Current list of those requiring Certificates of Insurance.	NA
	Complete, updated and signed Umbrella Acord Application along with: <ul style="list-style-type: none"> • Copy of Commercial Automobile policy Declaration Pages. • Copy of Workers Compensation policy Declaration Pages. Umbrella policy limits of up to \$10,000,000 are available.	
	Provide current MVR's for all employees using their personal vehicles for company use. (This coverage cannot be provided without the MVR's. Please confirm that the insured does NOT have a commercial auto policy.)	NA
	Completed Property Underwriting Supplement for a quotation on fire and/or theft coverage for my business. (I understand this portion of the quote may take up to 30 days.) – Package credits may be applied to policy. Please provide the name of your current property coverage carrier.	

I understand you request this information at least 30 days prior to the expiration of my current policy to ensure a timely quote.


7/29/19

Signature of Insured Date
Lucas Jackson *Finano Director, Cleveland County*
Printed Name and Title Business Name

Signature of Broker/Agent Date

Broker/Agent License Info

Please provide actual and estimated sales for each classification that applies to your operation (rounding off to the nearest thousand dollars). If you do not have any sales for a particular classification, indicate that by writing "NONE" for that classification.

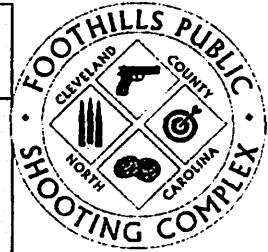
*NOTE: Associated products include: component parts of ammunition and firearms (Assemblies, magazines, clips, etc.) Holsters, Scopes, Gun Racks and Cases are considered "All Other Products".

<u>Classification</u>	<u>Actual Sales/Receipts For Expiring Policy Term</u>	<u>Estimated Sales/Receipts For Renewing Policy Term</u>
Wholesale or Distributor (to dealers)		
1. Firearms, Ammunition & Associated Products*	\$ <u>0</u>	\$ <u>0</u>
2. All Other Products	\$ <u>0</u>	\$ <u>0</u>
Retail Sales (to end user)		
1. Firearms, Ammunition & Associated Products*	\$ <u>740</u>	\$ <u>1000</u>
2. All Other Products	\$ <u>25790</u>	\$ <u>25000</u>
3. Law Enforcement & Government Agencies	\$ <u>0</u>	\$ <u>0</u>
Gunsmithing	\$ _____	\$ _____
Ammunition Mfg		
1. Manufacturing of New Ammunition (Include Imported Ammo)	\$ <u>0</u>	\$ <u>0</u>
2. Manufacturing of Reloaded Ammunition	\$ <u>0</u>	\$ <u>0</u>
3. Bullet Manufacturing	\$ <u>0</u>	\$ <u>0</u>
Shooting Ranges		
1. Indoor Rifle/Pistol Range # of lanes _____	\$ <u>0</u>	\$ <u>0</u>
2. Outdoor Rifle/ Pistol Range # of ranges _____	\$ <u>124,725</u>	\$ <u>130,000</u>
3. Indoor Archery Range	\$ <u>0</u>	\$ <u>0</u>
4. Outdoor Archery Range	\$ _____	\$ _____
5. Skeet, Trap & Sporting Clays Range	\$ <u>1647</u>	\$ <u>1900</u>
Firearms Instruction/CCW Classes	\$ <u>8339</u>	\$ <u>9000</u>
Firearms Mfg /Assembly or Importing	\$ <u>0</u>	\$ <u>0</u>
Gun Parts Mfg or Importing	\$ <u>0</u>	\$ <u>0</u>
Custom Stocker	\$ <u>0</u>	\$ <u>0</u>
Hunting Preserve	\$ <u>0</u>	\$ <u>0</u>
Other (please describe)	\$ _____	\$ _____
Retail Sales Shirts, hats,	\$ _____	\$ _____
Visors, glasses	\$ _____	\$ _____
TOTAL ACTUAL AND ESTIMATED SALES/RECEIPTS	\$ _____	\$ _____

➤ PLEASE PROVIDE COPIES OF ALL CURRENT FEDERAL FIREARMS LICENSES. ➤

REPORTING PERIOD FY 2018-2019

PRIOR FY 2017-18



<u>ADMISSION</u>	<u># of Customers</u>	<u>Fees</u>	<u># of Customers</u>	<u>Fees</u>
GEN PUBLIC 18+	9,467	\$94,550.00	9,364	\$93,640.00
GEN PUBLIC 17-	915	\$4,575.00	1,017	\$5,085.00
VETERANS	2,304	\$16,660.00	2,323	\$15,980.00
SR. CITIZENS	797	\$5,120.00	852	\$5,170.00
DISABLED CITIZENS	105	\$655.00	91	\$575.00
LAW ENFORCEMENT	254	\$1,915.00	276	\$1,890.00
CLEVE CO EMPLOYEES	98	\$700.00	103	\$655.00
NC WILDLIFE EMPLOYEES	4	\$10.02	6	\$35.00
SPECTATORS	420	\$420.00	438	\$438.00
✓ SKEET ONLY	1,647	✓ \$1,647.00	1,859	\$1,859.00
REPLACEMENT CARD	24	\$120.00	3	\$30.00
✓ SPECIAL EVENTS **	652	✓ \$8,339.69	685	\$9,318.92
TOTAL CUSTOMERS	16,663	TOTAL FEES \$134,711.71	17,014	TOTAL FEES \$134,675.92

<u>RENTALS/TARGETS:</u>	<u># Sold</u>	<u>Sales</u>	<u># Sold</u>	<u>Sales</u>
RANGE RENTAL	0	\$0.00	0	\$0.00
STEEL TARGETS	2,111	\$21,110.00	1,938	\$19,380.00
20/12 GAUGE SHOTGUN	8	\$50.00	21	\$145.00
ROUNDS OF SKEET/TRAP	6,026	\$30,130.00	6,484	\$32,420.00
PAPER TARGETS	4,994	\$4,994.00	6,354	\$6,388.50
SPLATTER TARGETS	2,079	\$3,118.50		
GAME TARGETS	46	\$46.00		
LANE FEE	9,062	\$18,124.00	9,304	\$18,608.00
TOTAL RENTALS/TARGETS		\$77,572.50		\$76,941.50

<u>RETAIL SALES</u>	<u># Sold</u>	<u>Sales</u>	<u># Sold</u>	<u>Sales</u>
12 GA SHELLS	51	✓ \$510.00	76	\$760.00
20 GA SHELLS	23	\$230.00	10	\$100.00
SHOTGUN MAGNET	0	\$0.00	13	\$19.50
RANGE DECAL	117	\$117.00	86	\$84.02
SAFETY GLASSES	788	\$4,932.00	844	\$5,390.00
EAR PLUGS	743	\$371.50	810	\$405.00
RANGE KEY CHAIN	13	\$16.50	33	\$49.50
RANGE PATCH	30	\$90.00	16	\$48.00
RANGE MAGNET	20	\$49.00	13	\$65.00
SHOE COVER	64	\$64.00	84	\$73.12
RT/TRUCKER HAT	69	\$991.50	23	\$277.50
MESH BACK HAT	80	\$1,125.00	40	\$487.50
LIGHTWEIGHT HAT	48	\$681.00	63	\$862.00
VISOR	11	\$124.00	15	\$140.00
SMALL-XL T-SHIRTS	299	\$3,188.00	198	\$2,174.00
2X-4X T-SHIRTS	141	\$1,768.00	78	\$910.00
SMALL-XL L/S TEES	120	\$1,488.00	56	\$461.00
2X-4X L/S TEES	35	\$528.00	9	\$146.00
SMALL-XL HOODIES	55	\$1,045.00	46	\$782.00
2X HOODIE	17	\$355.00	25	\$530.00
ZIP HOODIE	8	\$240.00		
SMALL-XL CREW SWEAT	14	\$247.00	9	\$127.00
2X CREW SWEAT	7	\$156.00	3	\$54.00
30 OZ. MUGS	106	\$1,129.38	12	\$336.00
SHOOTING ACCESSORIES	353	\$3,729.24	25	\$200.53
WATER BOTTLES	387	\$389.61		
DRINKS	2,845	\$2,674.30		
BEANIES	27	\$291.00		
TOTAL RETAIL SALES		\$26,530.03		\$14,481.67

<u>DONATIONS</u>	46	\$469.00	2	\$54.00
<u>GIFT CARDS</u>	122	\$4,425.16	91	\$2,757.86
TOTAL REVENUE		\$243,708.40		\$228,910.95

TOTAL COMPLIMENTARY/RAINCHECK:	406		382	
TOTAL ID CARDS ISSUED:	5,687		6,665	

Joseph Chiarello & Co., Inc.
Liability Renewal Application

- A. Name of Applicant and ALL Subsidiaries: Cleveland County
Shooting Range
- B. Current Telephone #: 704, 484-4840 Fax #: 704, 480-5496
Email Address: Kim.Lester@ClevelandCounty.com Web Site: www.ClevelandCounty.com
Federal Employers ID # 56-6000288 or Social Security # _____
- C. What is your estimated payroll, excluding clerical staff, for the coming year? \$ 329,000
of Employees? 40 part time 3 Full time # of years in Business? _____
- D. Have there been any changes in your operations? Yes No If Yes, Please explain:
1. Management Shane Fox CFO changed to Lucas Jackson Finance Director
2. Address _____
3. Exposures _____
- E. Do you import Products from a Foreign Manufacturer? Yes No If Yes, Complete the following:
1. Specific Product(s): _____
2. Country of Origin: _____
3. Manufacturer: _____
4. Annual Sales Each Product: _____
5. Does your name appear on the product or packaging? Yes No
6. Do you receive a Certificate of Insurance from the Manufacturer naming you as an Additional Insured for claims brought into the USA? Yes No If yes, submit copy.
- F. Do you assemble Firearms on which your name appears and for which you are responsible to pay the Federal Excise Tax? Yes No
- G. Do you obtain Certificate of Insurance from all of your manufacturers and suppliers naming you as Additional Insured – Vendor? Yes No
- H. Are you aware of any incidents, not already reported to the company, which may result in a claim against you?
 Yes No If yes, please explain: _____

- I. List any other factor which may affect the company's judgment when considering this application. _____

